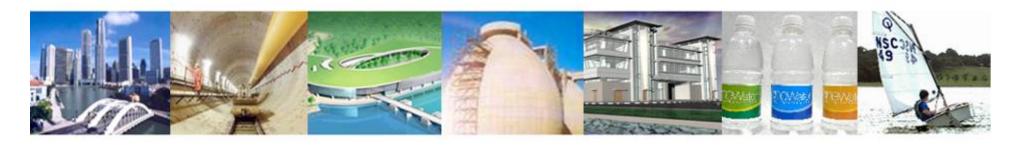
## Water for All Conserve, Value, Enjoy Pub



## Beyond Tap Water: NEWater wins Public Confidence in Singapore

George Madhavan
Director, 3P Network
PUB, the national water agency of Singapore



Water for All: Conserve, Value, Enjoy

## Water Recycling: Bane or Boon?

- Cost-effective and sustainable source of water
  - Multiplies the water supply
  - More reliable than conventional sources
- Yet, not widely embraced as a source of water supply
- Public confidence and acceptance key to a successful water recycling programme

#### **Overview of NEWater**

- Singapore's own brand of high-grade reclaimed water introduced in 2002
- Pillar of Singapore's water sustainability
- Supplied primarily for non-domestic use
- Small percentage put into reservoirs before being treated for drinking water
- NEWater currently meets 30% of Singapore's water supply



## **Quality Assurance**

- Comprehensive water sampling and analysis programme
- Extensive physical, chemical and microbiological tests over a two-year period
- 190 parameters incorporated and more than 25,000 analyses carried out to date
- Panel of international water experts provide independent advice
- Regular audits and review of results and plant operations by internal and external audit panel

## **Key Challenges**



Overturning public's psychological fear and stigma



Focus on treatment process, which involves using advanced, state-of-the-art membrane technology, instead of source

Translate technical information in a simple, layman manner through use of simple diagrams and familiar objects



Present terminology had negative connotation



Replace terms that would better reflect the process or its value as a resource

Eg. **used water** instead of wastewater and sewage

Water reclamation plants instead of Sewerage treatment plants



Mindset change needed to get public to understand that water recycling was part of nature



NEWater process was to speed up the natural water cycle

Unplanned Indirect Potable Use practised in Europe for centuries (eg Thames River in London)

 In contrast, planned indirect potable use offers more reliability and quality assurance as water managers typically employ more advanced technology

## **Engaging the stakeholders**

Communications with stakeholders is key to success of campaign

- Key messages:
  - NEWater is a safe and sustainable source of water supply for Singapore and meets WHO drinking water guidelines
  - NEWater will make the overall water supply system more resilient



## Other tools for the promotion of NEWater and tapwater

## **PUB's Tagline & Mascot**



#### Water for All: Conserve, Value, Enjoy

- Ensured a diversified and sustainable supply of water for Singapore with the Four National Taps
- Calls on all Singaporeans to conserve water, keep our waters clean & build a relationship with water so we can enjoy our water resources

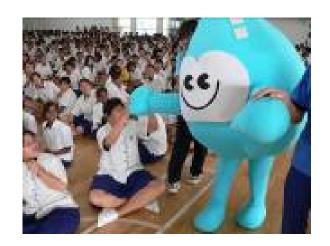
#### Water Wally

- Shaped like a water droplet with an infectious grin, Water Wally is a personification of water and of PUB
- Convey important water messages such as enjoying our waters in a fun & hip way
- Winner of the IWA Best Promoted Water Protection Activity / Programme



## **Outreach Programmes**

Public Education Programme
School talks, Water Wally shows, Water
Detective Programme



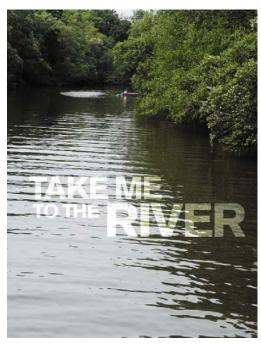
#### **Water Efficient Homes**

- launched in all constituencies
- installation of water thimbles & cistern water saving bag
- achieve up to 5% in water savings



## Reaching out to the young

PURE, a lifestyle street magazine on water was launched to reach out to the youth and get them interested in water issues







#### From zero to hero

- Public confidence and acceptance key to success of any water reuse programme
- NEWater has put Singapore on world map for water reclamation
  - Award of Excellence", National Water Research Institute, USA, May 2002

Environmental Contribution of the Year, Global Water Awards

2008









#### Sustainable Water Solutions for a Changing Urban Environment

Date: 4 to 8 July 2011

Venue: Suntec Singapore

- The global platform for water solutions
  - Brings together policymakers, industry leaders, experts and practitioners
  - Address challenges, showcase technologies, discover opportunities & celebrate achievements
- Key highlights include Lee Kuan Yew Water Prize, Water Leaders
   Summit (by invitation only), Water Convention, Water Expo & Business
   Forums

Year	No. of attendees	No. of countries participated	Value of deals, tenders & investments announced	No. of co-located events	No. of participating companies in Water Expo
2008	8,500	79	S\$380m	42	350
2009	10,000	82	S\$2.2b	76	420
2010	14,000	112	S\$2.8b	120	514







## **Thank You**

# Reverse Osmosis X 100 Million = Size of Tennis Balls



## **Engaging media as partners**

- Briefings and visits to NEWater demo plant
- Media familiarisation trip to USA (eg Orange County, California and Scottsdale, Arizona)
- News features expounded on the use of reclaimed water in these cities
- Television documentary 'Thirsting for new sources' broadcast in four languages

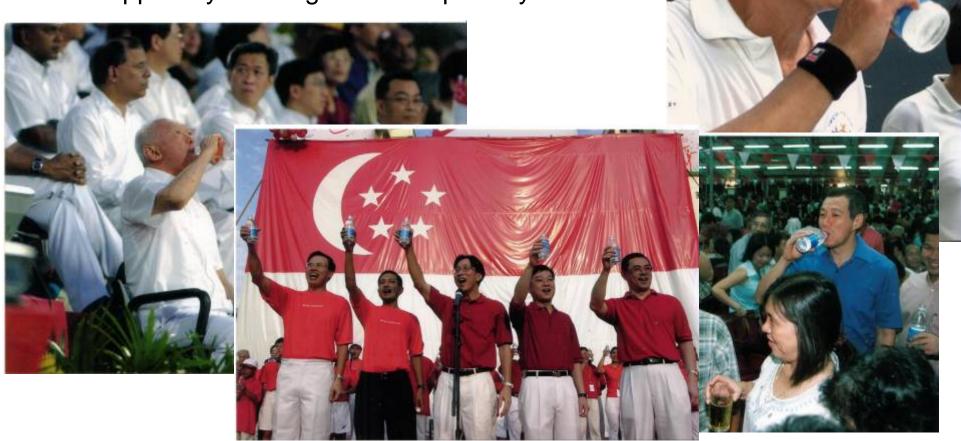


Channel NewsAsia, 17 July 2002

17 July 2002 2104 hrs (SST)

## **Endorsement by leaders**

 Top government officials including the then Prime Minister of Singapore showed their support by drinking NEWater publicly



### **Expert Opinion**

 Endorsement by water experts helped to lend credibility

**Business Times**, 12 July 2002

#### NEWater gets panel's clearance

2-year study clears flow of reclaimed water into reservoirs

// Chusing Pech Ming ISINGAPOREL After two

room of study, a possi of international experts has agremilted a report that is likely papers to go full stoom. shead to produce encycled water to an additional source of water for con-NUMBER OF STREET

According to the Public water. Litities Board yesterday, the panel has concluded that the reclaimed states, or NEWster, that Singapore. has been producing so far on a limited basis in a "nafeand sustainable source of water for Slogspore".

"It has also supported the indirect potable use of NEWsor in Singapore, This recours first storing and mixing NEWster with the staban entry reservoire and subsequently further creating it to become drinking water," said the PSB, which

panel's report. The panel is ied by Promasor Ong Cheon Norn, diversor at the Nation at University of Strakpero's

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scuroes then undergo con- microbiological sendpres or to produce drinking water. Iwo years.

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Prime Minuter Gob Chox. PUll said. Tong told Profitment "R.m. Donother' sword honging high quality, well within ment of Chereletry.

does not make for a productive relationship.

"It may be better for to-Centre for Environmental - lateral relations if we start and Decupational Health to save a little away from our reliance on Malaysia for

The PUB will be making. use, the named noted that the recommendations, based this has been practised in on the report to the govern-

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mistrest and suspicion, and United States Environment, nel is chaired by Professor tal Protection Agency's Na. Your Nam, the Director for tional Printery and Second Environmental and sty Drinking Water vional Health, Standards and World Health Organisation's rises both local and Gutzelluss," the PUR ad- and microbiologists.

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Orinking Water Quality scientists, medical

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channelnewsasia

Singapore News .

Ministry's Epidemiology promental Protection Agency

real-time online July 2002 1320 fee (SST) 0525 fee (GMT) LISS (1957)00 . T1 July 2012 1080 (14 (BST) 1250 (44 (DMT) Experts endorse NEWater as safe for After two years of tests, an international panel of experts has endorsed NEWater as a

nel has sent its report to the Public Utilities Board, which will make its

d sustainable source of water for Singapore

drinking :ss

By Hasnita A. Maid

the design of underground Microbiology Laboratory are Attended and entering and the state of the conducted comprehen. The object of the conducted water are underlying and Trailment lig Was Jern, process compared the project technologies.

cing their findings, the international panel says NEWater has a consistently Kat, streetur of the Health, alty and is well within the standards set by the World Health Organisation and

nel has also supported indirect potable use of NEWater in Singapore

sens first atoring and mixing NEWater with reservoir water and treating it to e drinking water

mending NEWater for indirect potable use, the panel noted that indirect use of reclaimed water has been practised in the United States for more than

'Channel NewsAsia, 11 July 2002

Singapore News . . .

channelnewsasia com

16 July 2002 2100 hrs (SST) 1300 hrs (GMT) HI July 2002 2117 hrs (SST) 1317 hrs (GMT).

real-time online

NEWater of higher quality than most drinking water in the world - expert ==

C.HbrA.

CATHAY PACIFIC

By Hasnita A. Majid

NEWater is of a higher quality than most drinking water throughout the world - even in

A foreign expert with more than 20 years of experience said NEWater far surpassed the standards used by international bodies.

This is as good as it gets.....the expert panel that did the study and PUB Chairman Tan Gee Paw drinking NEWater straight from the factory.....to show it's indeed safe.

NEWater went through 191 water quality parameters, more than the 119 needed by the World Health Organisation and 86, by the US Drinking Water Standards.

Professor Joan Rose, Microbiologist and Member of Expert Panel of NEWater Study, said: "The study done here in

Singapore was a two-year intensive study and really it's more exhaustive that I've ever been involved with in terms of the number of types of contaminants

"It's of a higher quality than most drinking water throughout the world and drinking water even throughout the US. It compares very, very favourably with other indirect potable-used projects in the US in that they do use drinking water guidelines as their

Professor Rose is an international expert in water pollution microbiology, waterborne disease and public health issues with more than 20 years of experience in the field.

Professor Ong Choon Nam, Chairman of Expert Panel of NEWater Study, said the two-year study at the Centre for Advanced Water Technology and NUS Microbiology laboratories include testing for contaminants like endocrine disruptors.

This is a compound similar to hormones that affect human reproduction.

Tests were also done on mice and fish.

Channel NewsAsia, 16 July 2002



#### **NEWater Visitor Centre**

- Pillar of public education campaign
- Officially opened in Feb 2003
- State-of-the-art water museum that explains the concept and technology behind NEWater and how it plays a part in Singapore's water strategy
- Multimedia animations and interactive touch-screens
- NEWater plant incorporated as part of the centre to enhance learning experience





## **Engaging the public**

- Briefings for Members of Parliament, grassroots leaders and business groups to garner feedback
- Exhibitions held at community and school levels





## **Public Sampling**

- NEWater bottled in attractive packaging for public sampling
- Distributed at grassroots and national events, and at NEWater Visitor Centre
- 1 million bottles reached in 100 days
- More than 20 million bottles distributed to date







## **Public support for NEWater**

- Strong acceptance of NEWater by the public
- 60,000 Singaporeans toasted to NEWater at 2002 National Day Parade.
- Independent survey by Forbes Research at the end of 2002 confirmed the success of the programme.
  - 98 per cent acceptance rate, with 82 per cent of respondents indicating that they would drink NEWater directly and another 16 per cent would drink it mixed with reservoir water.





#### **Sustained Public Education on NEWater**

- NEWater Visitor Centre continues to be main vehicle for sustained public education on NEWater
- 800,000 visitors to date
- Accolades:
  - Highly recommended award under the International Water Association (IWA) – Marketing and Communication Award for School Information Programme ( 2005)
  - Best
     Sightseeing/Leisure/Educational
     Programme at Singapore's 20th
     Tourism Awards 2005





